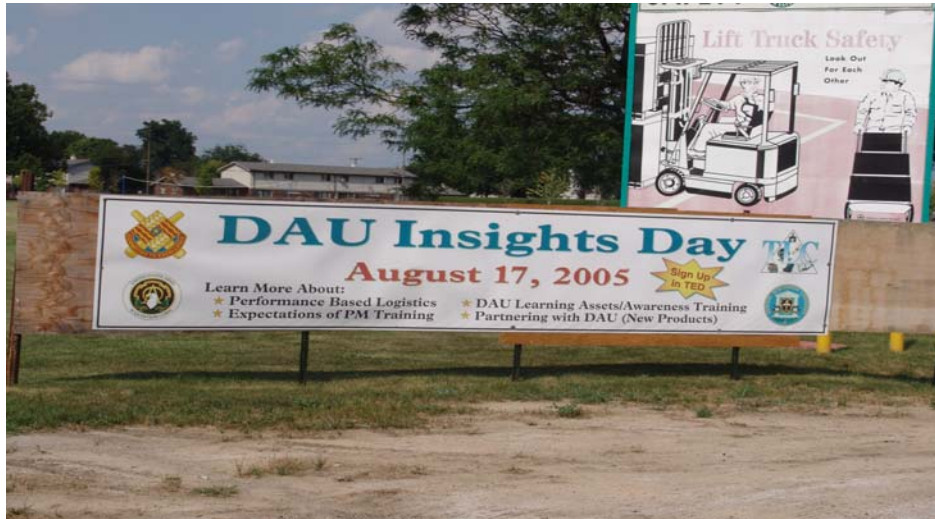


DAU Midwest Region TACOM Acquisition Insight Day

Special Edition

29 August 2005



A DAU Acquisition Insights Day Sign was placed at each of the entrances of the site in Warren MI to alert the 1,800 plus AT&L workforce of the event.

Photo By: Mr. Brian Sturdevant

TACOM, the U.S. Army's Tank-automotive and Armaments Life Cycle Management Command (TACOM LCMC) Warren MI. "This is not your Dad's automobile", is an appropriate sentiment to express what the DAU Midwest Region pulled off on 17 August 2005. Even if that statement was originally coined for Detroit Michigan's automobile industry, it could easily apply to the DAU Midwest Region's DAU Acquisition Insight Day. On 18 July 2005, DAU Midwest Region entered into a Learning Organization Agreement with the U.S. Army's Tank-automotive and Armaments Life Cycle Management Command (TACOM LCMC). The purpose of this agreement was to validate the existing spirit of collaboration between the TACOM LCMC community and DAU, and structure this cooperation under the construct of a Learning Organization – a cooperative effort that provides learning support and knowledge management to members of the TACOM LCMC community. To consummate this agreement Dean Gerald Emke and Major General William M. Lenaers, Commander of US Army TACOM Life Cycle Management Command agreed upon a ***DAU Acquisition Insight Day*** to solidify this Learning Organization Agreement. 17 August 2005 was set aside for the approximately 1,800 AT&L workforce in the TACOM community to receive various DoD initiatives. It was hosted by DAU Midwest Region and TACOM Learning Center & Acquisition Support Center.

The ***DAU Acquisition Insight Day*** was designed so that each AT&L workforce member could be a self directed learner, and select from the menu of topics of what they wanted to learn from the day's event. This would be possible through knowledge sharing, certification courses, continuous learning, and performance support. By all accounts this annual ***DAU Midwest Region Acquisition Insight Day*** was a great success. DAU Midwest Region faculty and staff reached out and touched over 700 participants in the TACOM community with this great endeavor.

The purpose of the ***Acquisition Insight Day*** was in support of USD AT&L Goal 7, which is the development of a motivated, agile workforce. An objective of Goal 7 is to facilitate learning by fully deploying an overarching learning strategy - the AT&L Performance Learning Model (PLM). The PLM is a capabilities-based training approach that promotes career-long learning and provides the workforce more control over their learning solutions through balancing training courses, knowledge sharing, continuous learning, performance support and rapid deployment training.



Mr. Travis Stewart explains the PLM Module during his Partnering with DAU Seminar.

DAU Midwest Region is an organization that has implemented a culture and structure that promotes learning within our customer base. This **Acquisition Insight Day** provided the TACOM community learning at all levels within its organization that will enhance its capabilities to produce, adapt, and shape its future. The **Acquisition Insight Day** was a means by which Midwest Region employed innovative training at its best. The training provided was relevant, current, on target, on location, and will lead to more performance support in the future.

The **Acquisition Insight Day** was a collaborative effort between DAU Midwest Region, DAU West Region, and Capital & Northeast Region. The following were the faculty presenters: Professors Brett Andrews, Karen Blackford, David Barrett, Travis Stewart, Doug Goetz, John Paciorek, Sam Fazio, Carl Hayden, LtCol Robert Hannah all from



Professor Sam Fazio goes over the expectations of Program Management Training.

Performance Based Logistics Seminar



Professor Brett Andrews discusses the concepts, policies and practice of PBL.



Professor Brett Andrews discusses the role and integration of PBL in the acquisition and support environment. (Over 100 participants attended this seminar)



Lt Col Robert Hannah addresses the relationship between logistics functions.

the Midwest Region. Professor Jane O'Dea, DAU West; Professor John Hickok DAU Capital & Northeast Region. The attendees went into separate classrooms to attend the various DAU seminars. A brief description of each seminar follows:

- (1) Performance Based Logistics (PBL): A discussion on the concepts, policies, and practices of PBL and the relationship between logistics functions and processes, such as configuration management and supply chain management.
- (2) Acquisition of IT Services: Seminar will discuss laws, regulations, policies, practices, and concepts that govern IT investment.
- (3) Economic Price Adjustments (EPA): How EPAs are used within the contracting community and the benefits of their use.
- (4) UID Requirements: This module will explain the architecture and the significant business rules involved in the application of UIDs to new systems, legacy systems, and Government property in the possession of contractors.
- (5) DAU Learning Assets/Awareness Training: A discussion of DAU on-line resources and assets.
- (6) FAR Part 45 Rewrite and DoD Property Manual: This presentation will cover the new policy on providing Government Property (GP) to contractors and the clausal requirements of the GP Federal Acquisition Regulations Rewrite.



Major General William Lenaers welcomes the DAU Midwest Faculty and Staff.

TACOM Senior Leadership Welcomes DAU Midwest Region Faculty and Staff



Mr. Carl D. Hayden, Major General William Lenaers and Mr. Travis Stewart discusses the DAU/TACOM Learning Organization Agreement.



Mr. Carl D. Hayden extends the welcoming remarks and introduces Mr. Travis Stewart as Major General William Lenaers looks on.



Professor Vishnu Nevrekar networks with the participants.

(7) The Inner Workings of PM Training: The purpose, content, methodology, and instructor's expectations will be discussed so that the students can make a more enlightened decision on whether to take a course and formulate realistic course expectations.

(8) Partnering with DAU: A discussion of new products, customer tailoring, and an open forum for gaining customer awareness of future products/services.

(9) Overview of the FMS Process. Class will identify the process of initiating Government to Government contracts (LOAs) that comprise the Foreign Military Sales Program and present the value of this program to the US Army and DoD. The class will identify the variety of programs and services offered and the impact upon TACOM and the world.

Two DAU Booths were manned for this event at two different locations. One was located in the TACOM Armament Research, Development (TARDEC) building and the other at the TACOM main building. The individuals that manned the booths were Professors Scott Miller, Roland Kankey, Scott Williams, Doug Goetz, John Paciorek, Steve Putman, Gil Torres, Travis Stewart and Karen Heatherton.

The **Acquisition Insight Day** opened with a welcoming breakfast in the TACOM Command Conference Room. Donuts and coffee were provided to the presenters and booth volunteers. The DAU faculty and staff were then escorted individually to their different classrooms and building by TACOM training coordinators.

The highlight of the **Acquisition Insight Day** was the lunch hour. The Senior Leadership of TACOM provided a classroom for a working lunch titled "Getting to Know You". The entire time frame was led by Major General William M. Lenaers, Commander of US Army TACOM Life Cycle Management Command. Our DAU Midwest Region Faculty members received a 20 minute welcome from Major General William Lenaers. He stated that he believed in the DAU and TACOM Learning Organization Agreement and look forward in working within the agreement. Major General William Lenaers humorously went on to say that he would be monitoring our commitment

FAR Part 45 Rewrite and DoD Property Manual Seminar



Professor Doug Goetz explains the new policy on providing Government Property (GP).



Professor John Paciorek answering a participant's question on GP Federal Acquisition Regulations Rewrite.



Participants fully engaged during the seminar.

to the agreement and if we were ever not living up to the DAU/TACOM standards that he would “poke us in the eyes”. The whole room erupted in laughter. The welcome was followed by a TACOM mission brief given by Mr. Chris Harris from the G-3 Staff. Mr. Harris stated that TACOM's mission is to generate, provide, and sustain mobility, lethality, and survivability for soldiers, other U.S. Armed Services, and our allies - all to ensure Army readiness today, tomorrow, and beyond. TACOM's military and civilian associates find and implement technology and logistics solutions for the soldier. From tank-automotive and armaments weapons systems research and development, through procurement and fielding, to sustainment and retirement, TACOM's associates provide "cradle-to-grave" support to America's Armed Forces. Then Mr. Carl D. Hayden, Associate Dean of Academics provided a welcome and introduced Mr. Travis Stewart, Associate Dean of Outreach to the TACOM Senior Leadership. Mr. Stewart provided a briefing on DAU Midwest Region Performance Support. Mr. Travis Stewart had all 27 DAU Midwest Region faculty and staff to stand. While they were standing he presented them to the TACOM Senior Leadership. He reiterated the fact that we were there to emphasize and underscore the importance of the Learning Organization Agreement and that our finest professionals were ready to support the TACOM community in any and everyway possible. Major General Lenaers appeared impressed by Mr. Stewart's brief and the support and attendance of the DAU Midwest Region faculty and staff at the Acquisition Insight Day.



Major General William Lenaers joking with the audience.

The DAU Midwest Region Insight Day was a big success. The Learning Organization Agreement has opened doors for DAU. The DAU Midwest Region has transformed into a prize winning vehicle ready to take on all that is ahead. “We are not your Dad's old automobile.”

We would like to extend a very special thank you to the following individuals in making the DAU Acquisition Insight Day at great success.

Mr. Rick Bradley, Chief, TACOM Learning Center, Ms. Nancy Deming, TACOM Training Coordinator, LtCol Robert Hannah, DAUMW Professor, Don McKeon, DAUMW Professor, Major Jeff Tkach, DAUMW Professor Mr. Scott Williams, DAUMW Professor, Ms. Jane O'Dea, DAU West Professor, Mr. John Hickok, DAU Capital Northeast Professor, Brian Sturdevant, Sam Fazio, Vishnu Nevrekar, Syl Hubbard, Brett Andrews, Doug Goetz, John Paciorek, Scott Williams, Scott Miller, Karen Heatherton, Carl Hayden, Travis Stewart, Karen Blackford, David Barrett, Steve Putman, Dan Dupree, Bob Hannah, Roland Kankey, Nathan Jones, Clifford Thorstenson, Jonathan Specht, Kim Meyer, Alan Gilbreth, Billy Harry, Judy Volpe, Gil Torres, and Paul Scherer.

